

SANYO Project Development's Impact on the Local Community

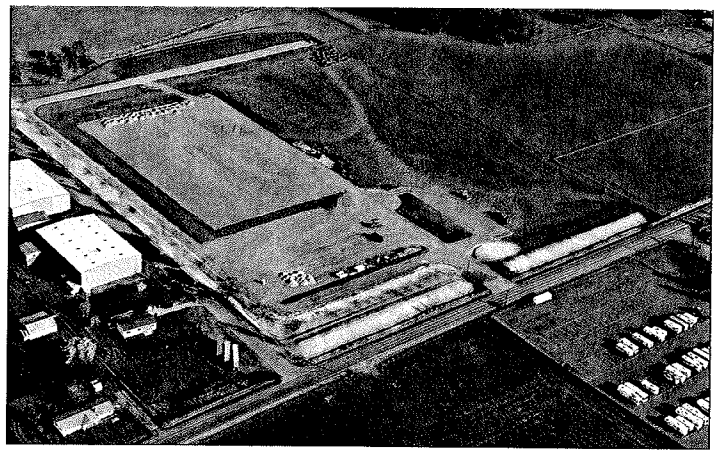


Photo courtesy of InSpec Group

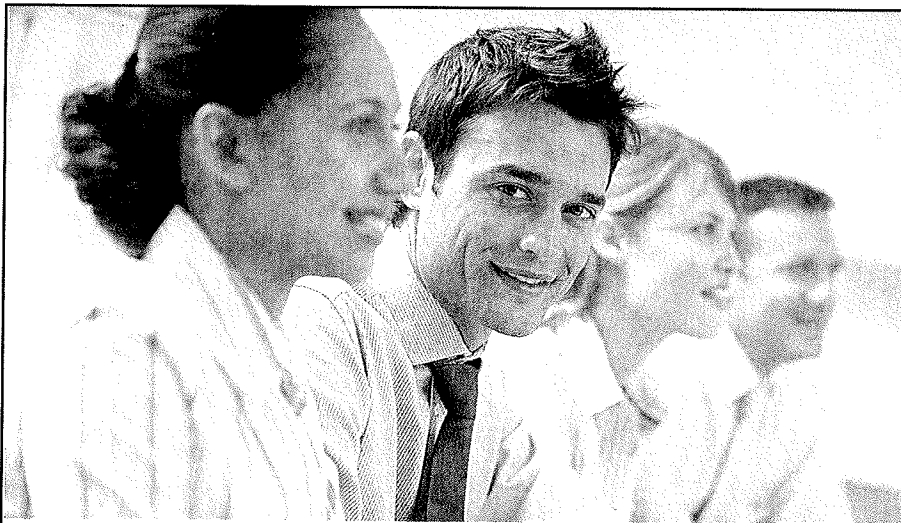
The SANYO facility is proceeding on schedule.

The SANYO facility not only will be offering 200 jobs when fully operational, construction of the building will also bring dollars into the local economy. A large portion of the budget will be spent on construction, equipment and supplies – with the majority going to local or Oregon companies. It will also bring a large amount of dollars in labor costs alone to area workers. It is estimated that 120 men and women will be employed throughout the project.

Development of the project is being managed by Portland's **InSpec Group**. They are one of the industry's foremost authorities in smart programming, design, and building and process construction. When asked what helped InSpec to be selected as the engineering and construction firm for the project, there were several factors. First, the firm has international character, with both Taro Toyoda, COO and Partner, and Doug Smith, CFO and Partner having a long history of executing international projects. InSpec was fortunate to have a long-standing business relationship with SANYO and had assisted the company over several years on the evaluation of candidate locations in multiple states before the selection of Salem. Once the evaluation process focused on Oregon, the **Oregon Economic & Community Development Department**, **PGE**, **City of Salem** and **SEDCOR** formed a solid

team to succeed in getting the project launched in Salem. InSpec's Design/Build philosophy also played a part in their selection by SANYO. They are able to move the project from strategic planning through engineering to construction and facility start-up. A very competitive cost analysis also helped them secure the project.

InSpec's procurement strategy is to work with specialized contractors, using local companies when possible. **K&E Excavating, Inc.**, Salem, was awarded the excavation and underground utilities work. They have completed excavation of the site, and have it winterized and rocked. **Cherry City Electric**, Salem - will be handling the temporary electrical work. InSpec is in the process of bidding on all phases of construction. **Steve Greene**, InSpec project manager said, "the City of Salem has been very cooperative in moving the project forward. **McRae Carmichael**, project coordinator for the City, has been instrumental in keeping the project on schedule.



The next step is the completion of the civil permits and underground foundation or vibro-piles. Once the underground foundation is completed and approved, the foundation, conduits and piping can be started. 100% of design/development has been finished, and the construction document preparation has begun. InSpec Group are looking for local, experienced contractors to maintain their tight construction schedule

Undoubtedly, this project fits well with **Governor Kulogonski's** emphasis on positioning Oregon as a leader in the development of renewable energy and sustainable technologies. It will be important that the SANYO project stays on track and runs smoothly to encourage others to follow.

The City of Salem's creation of the site as a Renewable Energy and Technology Park also helped with SANYO's final decision for choosing Salem. This adheres to SANYO's philosophy of taking a leadership role in the global environmental field. InSpec Group is making sure they are doing all the right things to make the SANYO project a success.

If your company is interested in receiving additional information on the project, contact InSpec at 503-595-6540 or email sgreene@inspecintl.com.

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